## **Nanofilm Technologies International Limited**

R NanoFilm ADVANCING TECHNOLOGY SOLUTIONS

11 Tai Seng Drive, Singapore 535226 Tel: (65) 62811888 Website: www.nti-nanofilm.com Registration No.: 199902564C

**News Release Highlights** 

## Recovery momentum continues with a revenue growth of 13.0% and an adjusted EBITDA growth of 61% YoY in 1H2024

- The Group achieved a steady 13.0% YoY revenue growth to \$\$83 million in 1H2024, led by the Advanced Materials Business Unit ("AMBU").
- AMBU posted 19.9% YoY growth with a 16.7% increase in 3C and a 26.1% growth in Industrial.
  - 3C revenues increased on the back of higher contributions from existing and new customers despite encountering delays in mass production of a few projects to 3Q2024.
  - Industrial's growth was largely led by Automotive and European business through AxynTeC.
- Nanofabrication Business Unit ("NFBU") grew 49.8% YoY, largely from the MLA project while Sydrogen grew 92.0% YoY from BPP coatings for automotive customers. However, the Industrial Equipment Business Unit ("IEBU") saw a 56.0% YoY revenue decline, due to a softer market.
- Stronger business and cost optimisation drove operational improvements, with gross profit margin increasing YoY from 32.0% to 33.5% and staff costs reducing by \$\$1.9 million or 5% YoY.
- PATMI losses narrowed by 51.1% YoY to \$\$3.7 million, despite \$\$2.0 million increase in depreciation and amortisation expenses, and \$\$0.5 million in one-off professional expenses.
- 1H2024 adjusted EBITDA stood at S\$16.7m, up 61.4% YoY, while margin improved YoY from 14.2% to 20.2%. The improvement is attributable to the business recovery of AMBU and NFBU.
- Generated positive operating cash flow of \$\$21.0 million, with a total cash balance of \$\$134.2 million as of 30 June 2024, excluding \$\$6.5 million in short-term capital-protected deposits.
- The Group is proposing an interim dividend of 0.33 Singapore cents per ordinary share.

## • FY2024 Outlook:

- Positive growth expectations: Barring unforeseen circumstances, the Group anticipates higher full-year revenues and profits as compared to FY2023.
- Drivers of revenue growth:
  - Al-enabled devices: Anticipated to drive higher consumer demand for our 3C customers.
  - Expansion of 3C customer base: Increased contributions from key and new 3C customers.
  - Delayed Projects: Ramp up of delayed projects in 2H2024.
- Cost optimisation:
  - Process Improvements: Ongoing enhancements in process streamlining.
  - Automation: Increased automation to improve efficiency.
  - Strategic Procurement: Initiatives in strategic procurement.
- Capex: Although full year capex is expected to be lower, there will be additions to our coating equipment in view of business requirements.

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Note: This news release is to be read in conjunction with the SGXNet announcement released on the

same day.

**About Nanofilm Technologies International Limited** (MZH / NANO.SI)

Listed on the Mainboard of Singapore Exchange Securities Trading Limited ("SGX-ST") on 30 October 2020,

Nanofilm Technologies International Limited ("Nanofilm") is a leading provider of nanotechnology

solutions in Asia, leveraging its proprietary technologies, core competencies in R&D, engineering and

production, to provide technology-based solutions across a wide range of industries. Nanofilm's solutions

serve as key catalysts in enabling its customers to achieve high value-add advancements in their end-

products in an environmentally sustainable manner. Nanofilm continues to be represented by the

relevant FTSE ST and MSCI indices.

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